

Success Story:



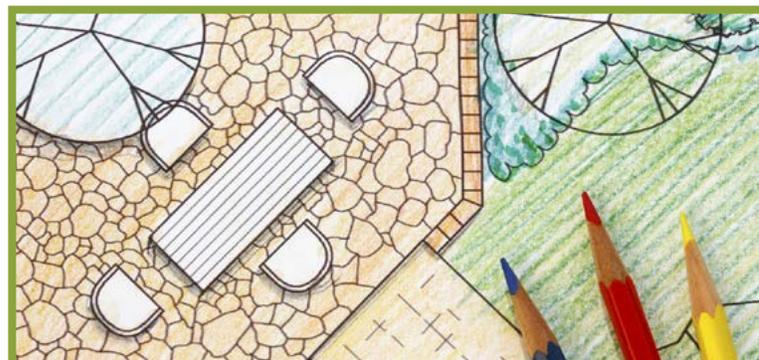
Confident the Job Will Get Done

When Lincoln Properties' Tiffany Haller inherited clients as a new property manager, she didn't have to look far when she needed to find a landscaping provider. Her manager's entire portfolio was under the care of Environmental Enhancements, so she put them on her list, too.

"My standards for a provider are high," says Tiffany. "When I took over the properties, [the landscaping] wasn't necessarily terrible, but it was nothing to talk about." The properties didn't look particularly well cared-for, the providers were slow in responding to service requests, and the maintenance fees were scheduled to increase in the new year. "Maybe the provider was having trouble with employees, or they didn't have enough properties in the area. Whatever the reason, it was vague, and they couldn't seem to justify the increase," Tiffany says.

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After evaluating bids from multiple vendors, Tiffany chose Environmental Enhancements. Turns out, she was able to save money and divert the savings to enhancements. "By switching to EE, I saved \$2,000 in maintenance costs, so I was able to do some enhancements the following year," says Tiffany. "Enhancements on older properties, replacing trees, and fun things I couldn't have otherwise done. It's nice to know that when EE is on the site, they'll notice issues and make suggestions on how to improve the property."



Tiffany particularly likes how quickly Environmental Enhancements responds to service calls, questions, and requests for proposals. "I don't typically get a quick response-time with other vendors," she says. "Always excuses and a lot of turnover for my point of contact."



At Environmental Enhancements, employees will notice issues and suggest solutions to improve your property.



EE is very consistent; they'll quickly shoot you an email when you need something. They're also good

at working with me so the client feels comfortable with the budget and confident the job will get done. I really appreciate that."



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